

# Linux in the Enterprise

Jim Hall

May 1-3 2009 - Romulus, MI

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# Background

- Systems administrator
- Manager
- Senior Manager
- CIO?

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# Know your audience



retiring

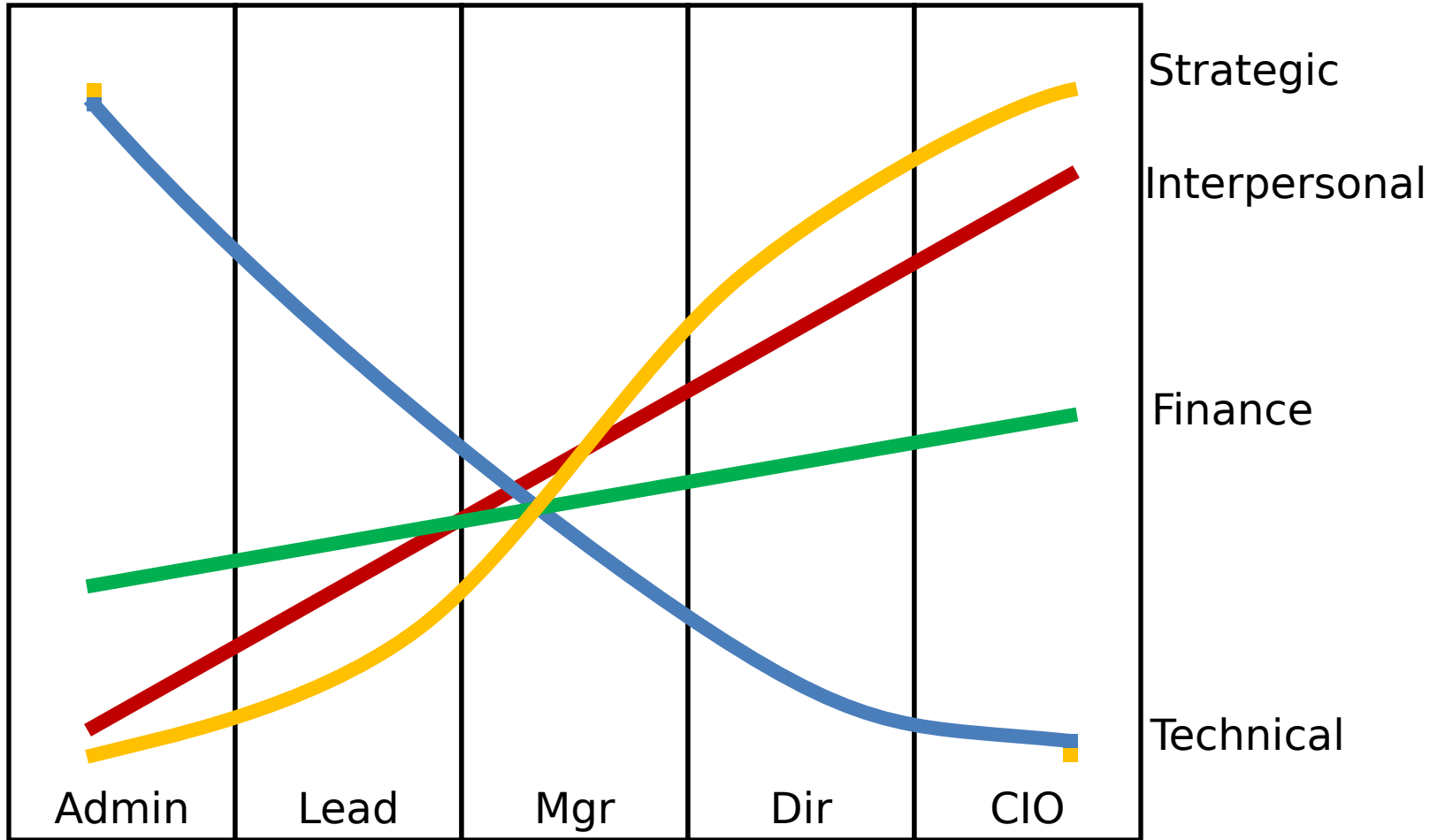


50's & 60's



30's & 40's

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# Know your target



server?



desktop?

# Server

- Back office
- Stability
- Support
- Web, app, edge, file/print

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# Desktop

- Compatibility
- Integration
- Support
- Development, engineering

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# Opportunities

- Test case
- Pilot project
- FOAK
- New development

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# Positioning

- Support
- Strategic planning
- Others / comparison
- Lower costs

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# Methodology

1. Vision statement
2. Design document
3. Roles & responsibilities
4. Post review

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# Questions?

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